

WE HAVE YOU COVERED:

- Auto
- Home
- Business
- Trailers
- Motorcycles
- Boats
- Cabins
- Secondary Residences
- Condos
- Tenants
- Personal Umbrella
- Rental Properties
- Travel
- Vintage Cars

V O L . 1 2

LIABILITY INSURANCE

Why is the liability portion of your home, condo or tenant policy so important??

Everyone needs to protect themselves and their assets against lawsuits.

The liability portion of the policy covers not only lawsuits arising from your premises, but also the legal liabilities arising out of your personal actions which cause harm to others. In addition, the insurance company agrees to defend any action against you alleging bodily injury or property damage even if it is groundless, false or fraudulent.

Lawsuits are pervasive these days. When it comes to personal liability exposures, we've come to expect the unexpected. In recent years, clients of ours have been sued for injury caused from:

- ◆ Slipping on ice - \$60,000
- ◆ Falling from a trampoline - \$300,000
- ◆ Out of control skiing - \$75,000
- ◆ And as shown in our featured claim

Who is covered for liability on a homeowner's policy?

Liability coverage would be provided for the person(s) named on the policy, their spouse, the relatives of either while living in the household, and a student attending school away from home who is dependent on the person named on the policy or their spouse for support or maintenance.

So, if your son or daughter is living with you in the home insured, no matter what their age, if they are served with a lawsuit for unintentional damage or injury they have caused, your home policy will cover them. When your son or daughter move out, make sure you advise them to purchase their own tenant, condo or home policy so they have liability insurance.

Some property insurance policies like those insuring a rented dwelling or rented condominium may only have liability insurance for the premises insured and not include liability for your personal acts.

For extra liability protection, please checkout "A Note from Rob" on page 2 regarding Umbrella Liability.

FEATURED CLAIM

This claim is one which we initially featured in our newsletter of January 2008. Our client had hired a company to install a sign at the entrance to his property. During the installation, the sign touched some electrical wires and a worker was severely disabled as a result.

Our client was named in a law suit to compensate the injured person. The insurance company selected a legal council and paid all of the client's defense costs.

The details of the ruling are not available to us but the claim has closed and the total payout by the insurance company was over \$600,000.

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A NOTE FROM ROB.. Umbrella Liability Insurance



Every day people are sued for many reasons ranging from minor mishaps around the home to serious injuries resulting from catastrophic car accidents. If you have assets to protect, it's important they are adequately covered by your insurance policies for imposed legal judgments. This is where a personal umbrella policy can assist you.

Personal umbrella insurance provides the extra protection you need above and beyond your already established home and auto insurance policies. A personal umbrella policy responds after your primary home or auto policy is exhausted. For example if an automobile claim was for \$1,600,000, the automobile policy would pay \$1,000,000 and the umbrella would pay the \$600,000.

What is Covered?

Legal Liability – Protection should you be sued for causing property damage or bodily injury.

Libel Coverage – Libel, slander, and defamation of character.

Legal Expenses – Payment for legal expenses should a claim not be covered by your other insurance.

Income loss coverage - Payment for loss of income incurred while preparing your legal defense.

World wide coverage – wherever you go, you'll always have your umbrella with you.

Umbrella policies automatically include coverage for up to 2 domestic residences, 2 automobiles, and all watercraft owned, leased or operated by the insured that are 8 meters (26ft) or less in length, equipped with outboard motors totaling less than 25 horsepower or inboard motors of less than 50hp. Additional residences, autos, and boats can be added for an additional premium.

Premiums for a personal umbrella start as low as \$120 per year for \$1 Million Coverage. A \$5 Million policy would start at \$234.

Rob Young, CAIB



THE HISTORY OF INSURANCE

In the beginning was . . . insurance? Maybe not. But people have always yearned for security. Over 4,000 years ago Hammurabi, King of ancient Babylon, introduced a crude form of life and robbery insurance. An injured party had merely to declare his loss before God and the state would make suitable restitution. God as a claims adjuster-who could be fairer?

The ancient Phoenicians are said to have invented marine insurance. They would insure a ship's cargo against theft or loss by pledging such assets as a family member or two: "If I lose your cargo, my mother-in-law becomes your slave." An interesting principle. The Phoenicians can be taken to have understood the need for insurance against theft better than many. In his famous epics, the ancient Greek poet Homer everywhere represents Phoenicians as the most thorough-going thieves ever to sail the high seas.

Marine insurance was the first coverage seen on our own shores. The Basques who went a-whaling off Newfoundland in the early 1500s insured their catch against the predations of pirates who awaited them on the return journey. Premiums were as high as 30% of the ship and catch. Clearly, many of the whalers never made it home.

The insurance industry, as we would recognize it, didn't really heat up until after the great fire of London in 1666. From 1667, a company under charter from the King provided insurance to London's more select residences. Thereafter, insuring property against fire played an important role in the industry's development.

Canada's first insurance company, founded in 1804, was Montreal's Phoenix Assurance: "we'll raise you from the ashes." By 1819, fire insurance companies had established themselves in Toronto, Quebec City and Halifax. Early fire brigades were owned and operated by such companies.

So there you have it. From the first, Canada's insurance companies have been rushing to the aid of policyholders, horses galloping and bells ringing.

Source: www.avivacanada.com

Damage to homes and contents by water is a common occurrence and results in a number of claims being made on home insurance policies. In fact, water damage has passed fire as the number one property insurance claim. In 2009 we had a *sewer backup* claim with a payout of \$198,000.

WHAT IS COVERED?

COVERED	NOT COVERED
Ü The sudden and accidental bursting of pipes or plumbing apparatus (eg. a toilet) except by freezing	× Continuous or repeated leakage or seepage of water
Ü Water overflowing from sinks, tubs and basins	× Water below the surface of the ground (through foundations)
Ü *Backing up of sewers, drains & septic tanks. (You MUST have the endorsement on your policy)	× Flooding or the accumulation of surface water
Ü Rain coming through the roof if it has been damaged by hailstones or through the window if broken by the wind	× Water damage while the dwelling is vacant or under construction
Ü Water while extinguishing fires	× Water damage caused by freezing of pipes and plumbing fixtures if you have been away for more than 4 days but you will be insured if you had either shut off the water and drained the pipes or arranged for a competent person to enter your dwelling each day you were away to ensure the heating was being maintained

It is very important to remember that there may be exceptions or restrictions to any insured peril or exclusion included on your home insurance policy. For more information specific to your situation, we recommend that you contact a representative at our office to discuss in detail.

What To Do When You Have Water Damage

- Remember there is a deductible on the policy of \$500-\$1000. If the amount of the damage and clean up is less than that amount, your insurance policy will not respond.
- Phone the 24 hour emergency phone number that appears on your policy. The numbers are also available on our website at www.young-haggis.com Or at (403) 255-7781
- There are dangers that are present when water comes in contact with electricity.
*Submerged electrical outlets, or electrical cords may be energizing the water, which is a potentially lethal trap.
*Call the city emergency electrical department to turn off your power before attempting any clean up.
- Take all reasonable steps to prevent further damage to your property. In fact, this is a condition of the insurance contract.
- Depending on the severity of the damage, either clean up the water or call a cleaning company like Serv-Pro or Service Master. If the damage is covered by your policy, the insurance company will pay the cost of the cleanup.

TIPS FROM OUR CLIENT PROTECTION TEAM

Bringing out the Summer Toys?

Please make sure that you have your summer toys insured before you drive them. Many people suspend their coverage over the winter months and it is very important that you reapply coverage before taking your car, motorcycle, boat or other toy out to enjoy.

Have it insured elsewhere? Call us today and let us show you how we can save you money with our outstanding products.

Mike Clark, CAIB



Water Damage Prevention Tips

- Remove or lift any valuables from the lower level of your home.
- Sandbag any areas that are prone to flooding.
- Install a back up prevention valve on your sewer line.
- Confirm that your eaves troughs are clear.
- Ensure that the landscaping adjacent to your home slopes away from the house.
- Extend down spouts away from the house.
- Check to make sure that your sump pump is working properly.
- If you are away from your home even for a few days—turn off your water (winter and summer).
- Have your plumbing and heating monitored by a 24 hour alarm system.

Karrie Wright



No Automobile Coverage

Outside of Canada & the USA

Remember that your automobile policy is only effective in Canada and the USA. That includes any coverage that you carry for rental cars.

If you are traveling and want to drive your car or rent a car, you will have to stay within the Canadian and USA borders unless you make special arrangements for insurance in the country you are visiting.

Please call us if you have any questions.

Pam Dacey-Roach



Spread The Word



Referral Program

And the winner is...

For October: Lynne Swiatek

For November: Sherilyn Chambers

For December: Cherie Horvath

OUR GRAND PRIZE WINNER FOR 2009 WINNING THE
\$500 TRAVEL VOUCHER FOR WESTJET IS:

KIM VINK

Our lucky winners have already received their gift card for The Keg, and their names will be entered into our grand prize drawing December 2010 for a \$500 gift certificate for the Delta Lodge at Kananaskis!

Please keep referring your friends & family to our office for a free no obligation quote, and YOU could win next month!

With every referral you send our way, your name will be entered into the following draws:

- Monthly draws for a \$150 The Keg gift card
- Annual draw for a \$500 gift certificate for the Delta Lodge at Kananaskis

If you have any questions, concerns, or comments about our referral contest please give us a call or drop us an email.

Young & Haggis

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Your Best Insurance
Is An Insurance Broker

The intent of this newsletter is to highlight certain areas of insurance. It is important that you refer to your policy wordings for specific information regarding your limits and coverage.

